



# OIL & GAS MISSION MILAN, ITALY

26-28 September 2016

Head of Mission: Paul Koop - Board Member IRO



The Association of Dutch Suppliers in the Oil and Gas Industry

# PARTICIPANTS

- AIRBORNE OIL & GAS
- BROEKMAN LOGISTICS
- CERTEQ
- DAMEN SHIPYARDS GROUP
- FRAMES
- GOUDA HOLLAND
- INTERDAM
- JB SYSTEMS
- KH ENGINEERING
- NEW COSMOS - BIE
- TIDELAND-IMT
- VAN LEUSDEN

## Organized by:

- Consulate General of the Kingdom of the Netherlands in Milan
- IRO - The Association of Dutch Suppliers in the Oil and Gas Industry





[www.airborneoilandgas.com](http://www.airborneoilandgas.com)

Airborne Oil & Gas B.V.  
Monnickendamkade 1  
1976 EC IJmuiden  
The Netherlands

T +31 (0)255 763500

E [info@airborneoilandgas.com](mailto:info@airborneoilandgas.com)

## AIRBORNE OIL & GAS

Airborne Oil & Gas is the world's first and leading manufacturer of fully bonded, Thermoplastic Composite Pipe (TCP) for the most demanding offshore and subsea applications.

TCP is a fully bonded solid wall pipe with glass or carbon fibre reinforcements, completely embedded within the thermoplastic material. The pipe's inner liner, composite laminate and external coating are all melt-fused, ensuring a bond between the layers as strong and durable as the base materials. The result is a strong and robust spoolable pipe, manufactured in continuous lengths, completely impervious to corrosion and with unsurpassed toughness, impact resistance and residual strength. TCP is being used by a fast growing number of Oil and Gas Exploration & Production companies and Oil Field Service Companies, in applications ranging from ultradeep Subsea Well Intervention and Plug & Abandonment to permanently installed Flowlines.



**Martin van Onna**  
Chief Commercial Officer

[m.vanonna@  
airborneoilandgas.com](mailto:m.vanonna@airborneoilandgas.com)

**+31 (0)6 21127000**



[www.broekmanlogistics.com](http://www.broekmanlogistics.com)



Broekman Logistics  
Waalhaven Z.z. 21, Port Number: 2235  
3089 JH Rotterdam  
The Netherlands

T +31 (0)10 4873707

E [info@broekmanlogistics.com](mailto:info@broekmanlogistics.com)

## BROEKMAN LOGISTICS

Broekman Logistics is a privately owned Rotterdam based company founded in 1960. We have offices in 7 countries and agents in all other countries of the world.

Our 1000 employees generate a turnover of about 200 million euro.

For the oil & gas industry we deliver the following services:

### Worldwide:

- Forwarding of offshore & heavy lift cargo

### Port of Rotterdam (NL) and/or Eemshaven (NL):

- Mobilizing and demobilizing vessels
- Indoor assembling, modifying and lashing your project cargo
- Loading/discharging vessels, trucks, barges for almost all types of breakbulk, heavy lift and out of gauge cargo
- Warehousing indoor & outdoor
- Indoor lifting possibilities with overhead cranes up to 700 tonnes and a floating crane with 1800 tonnes lifting capacity
- Decommissioning



**Nico Broere**  
Sales Manager  
[n.broere@  
broekmanlogistics.com](mailto:n.broere@broekmanlogistics.com)

+31 (0)6 22236956



**Bertwin Zonneveld**  
General Manager Sales  
[b.zonneveld@  
broekmanlogistics.com](mailto:b.zonneveld@broekmanlogistics.com)

+31 (0)6 53934793





[www.certium.nl](http://www.certium.nl) [www.texemus.com](http://www.texemus.com)  
[www.qts.nl](http://www.qts.nl)

Certeq B.V.  
Baileystraat 3  
8013 RV Zwolle  
The Netherlands

T +31 (0)38 4529991  
E [info@certeq.nl](mailto:info@certeq.nl)

## CERTEQ

Certeq is holding company of **Certium**, **Texemus** and **Quercus** Technical Services.

**Certium** is specialized in examination and certification of personnel.

Certium sets objectives to secure and guarantee the quality and safety of your corporate business, cooperating exclusively with Expert Committees.

**Texemus** develops comprehensive technical asset management and control solutions, providing several web-based software solutions for a broad range of target industries, such as power and petrochemical industries. Texemus is a software company offering innovative software solutions that helps control business processes efficiently.

**Quercus** is specialised in inspections, consultancy and vocational training. Inspection comprehends installation integrity, compliance with legislation and safety. Consultancy involves a lean management system based on reliability, availability, quality and safety. And training competence for the tasks to be performed. Quercus runs practical training centres worldwide at any location due to an unique mobile explosion safety centre, serving major players in the industry for training their technical staff.



**Paul Koop**  
President

[p.koop@certeq.nl](mailto:p.koop@certeq.nl)

+31 (0)6 13895800



**Reza Koop**  
Managing Director

[r.koop@certeq.nl](mailto:r.koop@certeq.nl)

+31 (0)6 39836789





[www.damen.com](http://www.damen.com)

Damen Shipyards Group  
Avelingen West 20  
4202 MS Gorinchem  
The Netherlands

T +31 (0)183 639911

E [info@damen.com](mailto:info@damen.com)

## DAMEN SHIPYARDS GROUP

Damen Shipyards Group operates 32 ship- and repair yards, employing 8.000 people worldwide. Damen has delivered more than 5.000 vessels in more than 100 countries and delivers approx. 160 vessels annually to customers worldwide. Based on its unique, standardised ship-design concept Damen is able to guarantee consistent quality.

Damen's focus on standardisation, modular construction and keeping vessels in stock leads to short delivery times, low 'total cost of ownership', high resale value and reliable performance. Furthermore, Damen vessels are based on thorough R&D and proven technology.

Damen offers a wide range of products, including: tugs, workboats, naval and patrol vessels, high speed craft, cargo vessels, dredgers, pontoons, super yachts and an extended offshore vessel series.



**Jan van Os**  
Product Director  
Offshore & Transport

[jan.van.os@damen.com](mailto:jan.van.os@damen.com)

+31 (0)6 53441445



**David Stibbe**  
Business Development  
Manager Oil & Gas

[david.stibbe@damen.com](mailto:david.stibbe@damen.com)

+31 (0)6 10448121



**Andrea Trevisan**  
Sales Manager Italy

[andrea.trevisan@damen.com](mailto:andrea.trevisan@damen.com)

+31 (0)6 51612167





[www.frames-group.com](http://www.frames-group.com)

Frames  
Raoul Wallenbergplein 29  
2404 ND Alphen aan den Rijn  
The Netherlands

T +31 (0)172 464200

E [info@frames-group.com](mailto:info@frames-group.com)

## FRAMES

Frames is the vital link between the well and the pipeline in the international oil and gas industry. We provide a wide range of products and services in three segments: onshore, offshore, and floaters. Together, we design, build and deliver separation technology, oil and gas processing, flow control and safeguarding systems and modules, even integrated solutions such as total plants.

At Frames we work directly with you, one-on-one, to optimize upstream, onshore and offshore processes. We deliver advanced, technical and smart solutions.

Our employees are educated, experienced and qualified with all relevant certificates. But they're more than that. They're reliable, committed, driven, smart and hands-on.

Headquartered in the Netherlands, Frames has more than 500 employees working in 16 offices worldwide, each focused on a specific range of systems and solutions.



**Pieter van Vuuren**  
Manager Sales Europe

[p.van.vuuren@frames-group.com](mailto:p.van.vuuren@frames-group.com)

+31 (0)6 57572421





[www.goudaholland.nl](http://www.goudaholland.nl)

Gouda Holland B.V.  
Galgoord 5  
2851 AW Haastrecht  
The Netherlands

T +31 (0)182 506200  
E [info@goudaholland.nl](mailto:info@goudaholland.nl)

## GOUDA HOLLAND

Since 1929 Gouda Holland BV is a Dutch manufacturer of cable management systems. Gouda Holland is a member of the Niedax group.

Years of experience and effective reactions to the ever changing demands of this industry have led to a wide range of readily available industrial cable management systems each suitable for its own specific area of application.

The cable tray, trunking and cable ladder systems are made of Glass Reinforced Polyester, Carbon and Stainless Steel. Our products are applied in the widest variety of industries, such as the chemical and petrochemical industries, offshore, marine, energy, telecommunications and dairy & food industry.

Gouda Holland is VCA-P and ISO:9001 certified and has DNV-GL certified products. Gouda Holland is also listed by Achilles JQS.



**Wim van Wijk**  
Director

[w.vanwijk@niedax.nl](mailto:w.vanwijk@niedax.nl)

+31 (0)6 53131993



**Bert Erdtsieck**  
Manager Sales

[b.erdtsieck@goudaholland.nl](mailto:b.erdtsieck@goudaholland.nl)

+31 (0)6 53561817







[www.interdam.com](http://www.interdam.com)

InterDam B.V.  
Benedenrijweg 186  
2987 VB Ridderkerk  
The Netherlands

T +31 (0)180 470030  
E [info@interdam.com](mailto:info@interdam.com)

## INTERDAM

InterDam designs, manufactures and supplies fire and blast resistant doors, windows and wall systems for oil/gas and offshore wind projects. It is our aim to allow people to work safe in hazardous environment by providing cost-effective fire and blast protecting solutions.

The fire and blast rated products constitute a range of walls and doors covering fire ratings from A0 up to H120 including jet fire requirements. In addition blast resistance has been demonstrated by tests performed and calculations.

We continuously push limits with our G21 concept, comprising fully certified, high quality and innovative fire and blast resistant products of the 21<sup>st</sup> century!

For example, our G21 Fire Panel is a new type of wall system. It is a light-weight system, an easy and quick installation system, it has an improved price/performance ratio and it has a lifetime expectancy of 30 years.



**Ilse van Houselt**  
Sales Engineer

[iho@interdam.com](mailto:iho@interdam.com)

+31 (0)6 48925671



**Giampietro Gaimarri**  
Italian agent  
SPCS srl

[gaimarri@spcssrl.it](mailto:gaimarri@spcssrl.it)

+39 335 5401794





[www.jbsystems.nl](http://www.jbsystems.nl)

JB Systems  
Westlandseweg 190  
3131 HX Vlaardingen  
The Netherlands

T +31 (0)10 4608060

E [info@jbsystems.nl](mailto:info@jbsystems.nl)

## JB SYSTEMS

JB Systems is the Dutch specialist in industrial automation of offshore equipment e.g. pipelay, dredging, drilling, barges, winches, cranes, pile installation and cargo handling. As a partner in engineering, we know business and business needs even without specifications.

Meeting your automation requirements demands application knowledge in the area of hydraulic and electrical controls. Thanks to years of experience and continuous training, our engineers are your ideal sparring partner, challenging your company to develop the most effective solutions.

We deliver service, modifications and retrofits, for new installations we deliver consultancy and turnkey automation projects.



**Quentin  
van Ballegooie**  
Managing Director

[qb@jbsystems.nl](mailto:qb@jbsystems.nl)

**+31 (0)6 20130105**

Above that, JB Systems is one of the leading providers of integrated IA-simulators and VR, used during engineering, validation and operator training.

Our main focus is software engineering (PLC, SCADA, MES) and worldwide commissioning services. Within our division, we have three engineering teams (200 FTE).

During this IRO Oil & Gas Mission we would like to meet companies with a focus on long term relationships to realize exciting projects.





[www.khe.eu](http://www.khe.eu)

KH Engineering B.V.  
Jan van Galenstraat 2  
3115 JG SCHIEDAM  
The Netherlands

T +31 (0)10 2088888

E [info@khe.eu](mailto:info@khe.eu)

## KH ENGINEERING

KH Engineering as your partner in growth, delivers engineering, procurement, construction management and consultancy activities for our Industrial environment.

As an IRO-member we provide Services in consulting & designing of: New Platform- and Production Facilities, CO<sub>2</sub>-LNG stocking, Shutdown & Decommissioning activities, Modification projects and Turn-Around projects.

With more than 600 employees, we gain experience by providing complete Front-end loading & EPCM services for national and international projects to several markets and clients and using the latest project tools and approach.

KH Engineering serves clients in all disciplines by site based teams or Project teams situated in the offices in Schiedam, Amsterdam, Zaandam, Duiven and Antwerp.

Our philosophy is '**Global experience, local approach**'.



**Ton van Alphen**  
Sales Manager

[ton.van.alphen@khe.eu](mailto:ton.van.alphen@khe.eu)

+31 (0)6 46195254



**Jack van Vliet**  
Discipline Manager  
Projects

[jack.van.vliet@khe.eu](mailto:jack.van.vliet@khe.eu)

+31 (0)6 21893622





[www.newcosmos-europe.com](http://www.newcosmos-europe.com)

New Cosmos - BIE  
Maxwellstraat 7  
1704 SG Heerhugowaard  
The Netherlands

T +31 (0)72 5765630

E [sales@newcosmos-europe.com](mailto:sales@newcosmos-europe.com)

## NEW COSMOS - BIE

New Cosmos - BIE is a supplier of stationary and portable gas detection equipment, mixing high qualified gas detectors with smart forms of communications suitable for applications in oil and gas as well as any other type of industry. With more than 60 years of experience in gas detection, New Cosmos - BIE serves beside Europe also customers in the Middle East and North Africa. Our mission is to create a safer global environment with a reduced number of accidents.

### Our strengths:

- Sensor technology in house
- Over 60 years of experience
- Reliability
- Unique Selectivity
- Long life time
- Extended range of sensors for different gasses



**Dries Boereboom**  
Sales and Marketing  
Manager EMEA

[boereboom](mailto:boereboom@newcosmos-europe.com)

[@newcosmos-europe.com](mailto:boereboom@newcosmos-europe.com)

+31 (0)6 53121199

### Solutions for the following markets:

- New Energy Markets
- Oil & Gas Exploration
- Chemical & Petrochemical
- Automotive Industry
- Laboratories
- Micro Electronics
- PV Industry

### Product range:

- Fixed gas detectors (diffusion/suction)
- Portable gas detectors
- Control panels
- Software supervision systems
- Grease/oil dust meter
- Odor level indicators
- Residential detectors

### Services:

- Maintenance
- Upkeep
- Repair
- Training
- Survey





[www.imt.eu](http://www.imt.eu)

IMT B.V.  
Pascalweg 10a  
4104 BG Culemborg  
The Netherlands

T +31 (0)88 1269100  
E [sales@imt.eu](mailto:sales@imt.eu)

## TIDELAND-IMT

Tideland-IMT specializes in explosion proof signalization lighting systems. Since the company was established in 1987 we have helped our clients increase operational safety, focus on the job at hand, and reduce cost. We achieve this by providing them with systems that have an exceptionally long operational life and extremely low maintenance requirements.

Innovative design greatly increases reliability while smart communications and watchdog functions eliminate the need for regular testing routines. IMT's product portfolio includes a complete range of both helideck lighting products as well as Navigational Aids systems, all specifically designed to meet, and in many cases even exceed, the most stringent of regulations.

By working closely with our clients we can provide advice about the applicable regulations and offer cost effective solutions that are tailored to their specific needs.

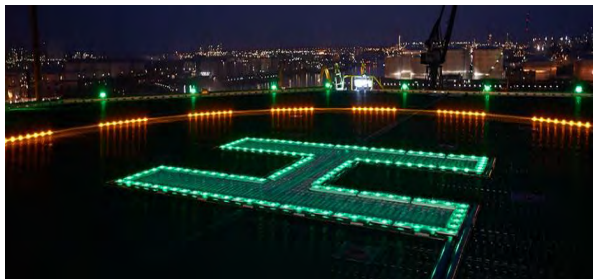
Joining forces with Tideland Signal in late 2015 has allowed us to greatly expand our product portfolio, and now also includes port and harbour lighting, buoys, and monitoring and control software.



**Mathijs Decoz**  
Product Manager

[mathijs.decoz@imt.eu](mailto:mathijs.decoz@imt.eu)

+31 (0)6 53728923





**VAN LEUSDEN**  
IMPROVING YOUR LIFTING CAPACITY

[www.vanleusden.com](http://www.vanleusden.com)

Van Leusden B.V.  
Parelhoenweg 2  
4791 PA Klundert  
The Netherlands

T +31 (0)168 385255  
E [info@vanleusden.com](mailto:info@vanleusden.com)

## VAN LEUSDEN

Van Leusden is specialist manufacturer of high quality hoisting solutions such as tailor- and custom made cranes, trolleys and hoists.

Our product portfolio include manual, electric, pneumatic or hydraulic driven hoisting equipment with a capacity range from SWL 0.5t up to 100t. Van Leusden has a range of products suitable for operation in hazardous areas EX zone 1 and 2.

The combination of explosion protection and our unique non corrosive system makes Van Leusden equipment suitable for hazardous and challenging environments. Van Leusden is passionate about and set high standards for safety, quality and durability.

### Product features of Van Leusden

- Custom build cranes for fixed platforms, FPSO's, Offshore- and production vessels
- Suitable for operation in hazardous areas compliance with ATEX94/9/EG regulations
- Non corrosive protection systems (e.g. acc. ISO 12944 - Norsok M-501)
- Rack and pinion driven crane systems able to handle inclination angles
- In house design, engineering and production for all equipment
- Third party inspections and certification



**Ronald Bergsma**  
Owner &  
Managing Director

[managing.director@vanleusden.com](mailto:managing.director@vanleusden.com)

+31 (0)6 22795815





[www.holland.it](http://www.holland.it)

Consulate General of the Kingdom of  
the Netherlands, Trade Department  
Via Gaetano Donizetti, 20  
20122 Milan, Italy

T +39 02 48558427

E [mil-ea@minbuza.nl](mailto:mil-ea@minbuza.nl)

## CONSULATE GENERAL OF THE KINGDOM OF THE NETHERLANDS IN MILAN

One of the tasks of the Consulate General of the Netherlands in Milan is to support, together with the Dutch Embassy in Rome, Dutch businesses with their export and investment activities on the Italian market.

The Consulate General mainly focuses on supporting Dutch companies in Northern Italy while the Embassy is mainly focused on Centre and Southern Italy, in national government related dossiers and in the agro food sector.

The Consulate General in Milan:

- establishes contacts and intermediates in contacting Italian companies, financial institutes and authorities
- gives contact details of potential clients, agents and other business partners
- gives market information about specific sectors
- writes market surveys and supports promotional activities like trade missions and trade fairs participations
- gives advice about economic, fiscal, juridical, social and cultural aspects of doing business in Italy
- gives information about financial, economic and social developments in Italy



**David de Waal**  
Consul General  
of the Netherlands in  
Milan

[mil-ea@minbuza.nl](mailto:mil-ea@minbuza.nl)

+39 02 48558427





[www.iro.nl](http://www.iro.nl)

IRO  
Boompjes 40  
3011 XB Rotterdam  
The Netherlands

T +31 79 3411981

E [info@iro.nl](mailto:info@iro.nl)

## IRO - THE ASSOCIATION OF DUTCH SUPPLIERS IN THE OIL AND GAS INDUSTRY

**Since its foundation in 1971 IRO has promoted the interests of Dutch supply and service companies in the upstream oil and gas industry.**

Members cover all activities involved in the supply industry, such as engineering, field development, pipeline installation, maintenance, manufacturing and material & equipment supply, onshore as well as offshore.

To promote the qualities of Dutch suppliers in the oil and gas industry, IRO cooperates with national and international organisations with similar interests and spreads information via publications, internet and meetings. IRO also organizes trade missions, seminars, workshops, member meetings and participation in oil and gas exhibitions worldwide. IRO represents the interests of 440 member companies.



**Paul Koop**  
Head of Mission,  
Board Member IRO

[p.koop@certeq.nl](mailto:p.koop@certeq.nl)

**+31 (0)6 13895800**



**Ruud Liem**  
Business Development  
Manager

[r.liem@iro.nl](mailto:r.liem@iro.nl)

**+31 (0)6 24577547**





# NETHERLANDS OIL & GAS CATALOGUE

DIRECTORY OF DUTCH SUPPLIERS IN THE UPSTREAM OIL & GAS INDUSTRY

2016



[WWW.IRO-NOC.NL](http://WWW.IRO-NOC.NL)



Kingdom of the Netherlands

